

Independent Insurance Agents of Broward County, Inc. -- March 2010

BILLBOARD

Our 72nd Year Serving Broward Insurance Agents ▶ 1938 - 2010

The Independent Insurance Agents of Broward County
PRESENTS --

CE Class + Membership Luncheon

Signature Grand, 6900 State Road 84, Davie FL
March 26, 2010



8:00 am -- Registration

8:30 am to 12: Noon -- Puzzler 2010 Course #70446

Presented by David Thompson (FAIA)
(Provides 3 hours CE credit)

12 Noon to 2:00 pm -- Membership Luncheon

Pat Morgan, Life and Executive Coach

Pat Morgan is a Life and Executive Coach dedicated to helping leaders achieve excellence and maximize their potential in today's environment. From building relationships, getting to know your customer, personal and professional plans for success, prioritizing your goals, maximizing employee's productivity....***you won't want to miss this!***

RESERVATION REQUEST

(Don't Delay! Due to space limitations, registration will close March 22)

Name _____ Agt. Lic. # _____

Company _____ Phone _____ Email _____

Co. Address _____ City _____ ZIP _____

_____ Flood CE Class (8:30 - Noon) _____ Luncheon (Noon - 2:00 pm)
(IIABC Member? ___ Yes ___ No) (IIABC Member? ___ Yes ___ No)

_____ BOTH: CE Class + Luncheon (IIABC Member? ___ Yes ___ No)

More than one person? -- Please submit a separate sheet with name/s, company, agent license #.

IIABC PRICE SCHEDULE:

Luncheon:

1st person from a member office --complimentary.

Ea. Add'l & Non-members are \$25 per person

CE Class:

(per person)

IIABC Member: \$30.

Non-Members: \$40.

RESERVATIONS: email attendee/s to:

iiabc@iiabc.com

OR -- mail *Reservation Request* and a check payable to: IIABC, P.O. Box 551348 Davie, Fl. 33355 Phone: (954) 680-5601

PLEASE NOTE: Your company is financially responsible for any reservations made; therefore if you reserve and do not attend, payment will be required.

2009-2010 IIABC
Board of Directors

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Joe Honold, President
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Fax: 954-925-7004

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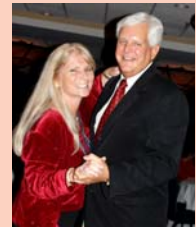
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Vincent Calabrese
MacNeill Group, Inc.
Ph: 954-331-4800
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Executive Director:

Karen Priester Fassbach
IIABC
Ph: 954-680-5601
Fax: 954-680-5609
Email: iiabc@iiabc.com

IIABC 2009 HOLIDAY PARTY
December 10 - Riverside Hotel



WHAT A NIGHT!
And oh yes, a
GOOD TIME
was had by all!!

IIABC's 2010 Calendar of Events

March 2010

26th -- 'Puzzler' CE Class

April 2010

22nd -- Big 'I' Fishing Tournament,
Hillsboro Marina

23rd -- Big 'I' Golf Tournament,
Trade Fair and Country Western
Themed Dinner, Bonaventure Country
Club

May 2010

Citizens ACP Class -- Details to follow

June 2010

24-26 -- FAIA Convention - Orlando

quotes for
the lighter side

It's not what you tell them—it's what they hear.
—Red Auerbach

Whatever creativity is, it is in part a solution to a
problem. —Brian W. Aldiss

If there exists no possibility of failure, then victory
is meaningless. —Robert H. Schuller

Failure is only a temporary change in direction to
set you straight for your next success. —Denis
Waitley



Career Corner

IIABC can help! If you are in need of
a position or are looking for a new
hire, please call or email the
Association office: (954) 680-5601
or iiabc@iiabc.com

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BIG 'I' DAY

Reservation Form



FISHING -- Thursday, April 22, 2010

Name of Angler(s): _____

GOLF -- Friday, April 23, 2010

Name of Golfer: _____

_____ Shirt Size: _____

_____ Shirt Size: _____

_____ Shirt Size: _____

_____ Shirt Size: _____

(Shirt sizes: Men's S, M, L, XLG, XXLG Women's S, M, L)



Trade Fair Booth Rental

Company Name for Sign: _____

Dinner

Guest Name(s): _____ * Past IIABC Pres. * (Please box
if guest is Past IIABC President)

_____ * Past IIABC Pres.

Company Name _____

Contact _____

Phone _____ Email Address _____

Pricing:

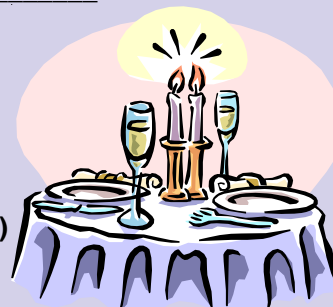
Fishing _____ @ \$125.00pp = \$ _____

Golf _____ @ \$125.00pp = \$ _____

Trade Booth _____ @ \$200/250 = \$ _____ (\$200 Member/\$250 Non-Member)

Dinner _____ @ \$55.00pp = \$ _____ or table of 10 = \$500 _____

Grand Total Amount for all events = \$ _____



Reservation Deadline -- April 2, 2010

IIABC, P.O. Box 551348, Davie, Florida 33355.....(954) 680-5601

Fax (954) 680-5609.....Email iiabc@iiabc.com

WANTED

Celebrate the 50th Annual Broward Big "I" Day

- * April 22, 2010 Fishing Tournament – Hillsboro Marina

- * April 23, 2010 · Bonaventure Country Club, Weston
 - 1:00pm Golf Tournament
 - 5:00pm Trade Fair – Meet vendors and enjoy complimentary massages
 - 7:00pm Dinner featuring LIVE Country Band
 - Special Presentation for IIABC Past Presidents
 - Time Capsule Display
 - Photo Slide Show
 - Door Prizes

Prices:

- \$125pp Fishing
- \$125pp Golf or \$600 foursome with hole sign
- \$55pp Dinner or reserve a table of 10 for \$500

Reservation deadline April 2, 2010

iiabc@iiabc.com or
call 954-680-5601 for more details.

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***Independent Insurance Agents
of Broward County, Inc.***

Cooking up a recipe for workplace success . . .

Being good at your job is only part of the recipe for success at work. To heat up your career, remember to add these key ingredients:

• **Positive attitude.**

Managers and co-workers alike appreciate the support of someone with an upbeat outlook. Show some enthusiasm about your job and the organization you work for. Look for opportunities, not problems, and find the bright side of the challenges you face.

• **Integrity.**

Be honest with people. When you don't have an answer, say so. Admit your mistakes (and concentrate on not repeating them). Keep your promises, and meet your deadlines. All this shows your respect for other people and demonstrates your reliability.

• **Willingness to try.**

Don't be afraid to stretch out of your comfort zone. Volunteer for new tasks and extra respon-

sibility. Take risks—be realistic about what you can and can't do, of course, but don't back away from a challenge because of the possibility of failure. Ask the right questions so you know what's really going on, regardless of whether you'll appear "ignorant."

• **Co-operation.**

Be a team player—help your colleagues with their priorities, and share information instead of hoarding it. Know what your manager wants, and support him or her to the best of your abilities. Offer your support when people need it, so they know you're not just out to get ahead for your own benefit.

Take Our Daughters and Sons To Work Day, April 22.

Exposing children to what their parents or mentors do all day shows them the value of education, helps them discover the power and possibilities associated with a balanced work and family life, and provides them with an opportunity to share how they see their future.

Golf Jokes

In honor of the 50th Annual Broward Big "I" Golf Tournament....

Golf—a good walk spoiled

If you're eager to get out on the links this spring, take along these jokes to amuse your golfing buddies:



Golfer: "I think I'm going to drown myself in that water hazard."

Caddy: "Do you think you can keep your head down that long?"

Golfer: "I'd move heaven and earth to break 100 on this course."

Caddy: "Try heaven—you've already moved most of the earth."

Golfer: "You've got to be the world's worst caddy."

Caddy: "I don't think so. That would be too much of a coincidence."

Do It Online!

By Patrick Morrison, MorComm, Inc. 3/10

See Car Promotions from the Past — This site shows 'new' car advertisements going back up to 100 years. Pick a make, a year, then a model, and there's its ad or brochure. Free. Printable. Go to: lov2xlr8.no/broch1.html

Be A Life Saver — Learn how to do CPR without mouth-to-mouth resuscitation. Follow the steps to perform continuous chest compression CPR. To see a demonstration go to: azshare.gov

Demystify Your Investments — Gain confidence about investing with this fine collection of definitions, articles and tutorials about all things financial by Forbes. Go to: investopedia.com

Talk To A Person, Not A Robot — Tired of that phone menu labyrinth you go through to get a real human? This site (now improved) tells you the company's number to dial, buttons to push to get to a live person. Go to: gethuman.com

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